

## Audited investment case

For UK residents



### UK tax advantages under company ownership

	Personal ownership	Company ownership		
Same taxes on property purchase		Same taxes (e.g., SDLT) as personal ownership if you rent out your property to 3 <sup>rd</sup> parties		
Deduct mortgage interest from your UK tax bill	Replaced with a basic rate credit			
Lower Capital Gains Tax (CGT)	X 18% or 28% CGT tax	10% or 20% CGT tax for sale of shares		
If you sell, Stamp Duty Land Tax (SDLT) for the buyer	X	No SDLT when buying shares		
Efficiently take income from your property	Income Tax as profits arise	Choose between repaying an owner loan or dividends		

Tax treatment depends on the individual circumstances of each client and may be subject to change in the future. You should seek professional advice in considering the tax position appropriate to your circumstances.

### Illustration outline

This illustration calculates the post-tax profit from an investment in UK residential property under a set of illustrative assumptions.

The investment property can be owned in personal name or through a company. If through a company, when the investor sells the property, they can choose to sell the shares in the company or the property itself. Therefore, we look at the post-tax profit under three scenarios:

- Personal ownership;
- Company ownership using GetGround, and where on a sale the company shares are sold;
- Company ownership using GetGround, and where on a sale the property is sold.

We use the same assumptions for all three scenarios above. The key assumptions are:

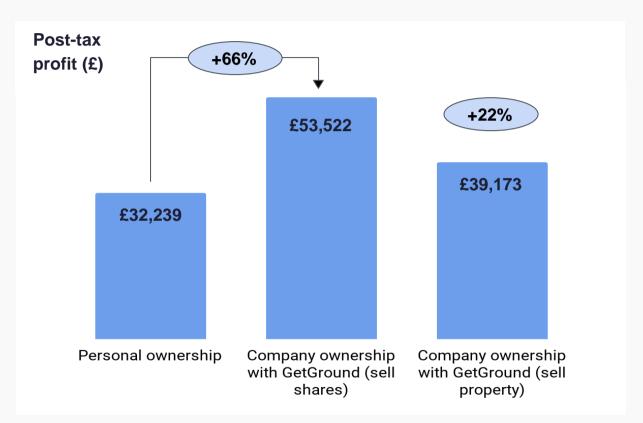
- The investor is resident in England and is taxed at Higher Rates
- All tax rates are based on 19/20 tax year
- The property is purchased for £500k and produces gross rent of £20k per annum
- The investor uses an interest only mortgage of £350k (70% LTV) at 3% interest
- The property's value increases 3% per annum and it is sold after 5 years

This illustration has been reviewed by Wilson Partners Limited a member firm of the Institute of Chartered Accountants of Scotland\*

For further assumptions used please see the appendix.

<sup>\*</sup> Wilson Partners Limited is a member firm of the Institute of Chartered Accountants of Scotland. Wilson Partners Limited has reviewed the illustrations provided and confirms that the calculations are consistent with the stated assumptions and that the UK tax rates applied in the calculations are appropriate as of 18 May 2020. As with any illustration, this is a simplified position and does not take into account individual circumstances which could affect the tax outcomes. Tax legislation is complex and legislation is subject to changes in drafting as well as changes in interpretation by courts and tax authorities. The illustrations are not designed to be an exhaustive example of all the tax implications that may affect you and you should seek professional advice in considering the tax position appropriate to your circumstances.

### Illustrative investment returns



#### Commentary

- Post-tax profits increase by 22% to 66% with GetGround
- Profits shown are post GetGround fees

### Total investment returns - workings

Total investment return workings					
	Personal ownership	Company ownership with GetGround (sell shares)	Company ownership with GetGround (sell property)		
Property sale price after holding it for 5 years	£579,637	£579,637	£579,637		
Deferred Tax price adjustment for change in property value	£0	-£6,810	£0		
Uplift for stamp duty differential	£0	£16,736	£0		
Gross proceeds	£579,637	£589,563	£579,637		
Estate agent fees to sell	-£8,695	-£8,695	-£8,695		
Lawyer fees to sell	-£1,500	-£1,500	-£1,500		
Net sale proceeds	£569,442	£579,369	£569,442		
Property purchase cost	-£533,000	-£533,600	-£533,600		
Liquidator fees on company liquidation	£0	£0	-£1,200		
Corporation Tax on property sale	£0	£0	-£6,810		
Capital Gains Tax	-£10,204	-£13,355	-£9,768		
Post tax rental income during ownership period	£6,000	£21,109	£21,109		
Total return	£32,239	£53,522	£39,173		

#### Commentary

- £500k purchase price grown 3% p.a. for 5 years
- See Note (a)
- Purchase of shares is subject to only 0.5% stamp duty. Savings vs. Stamp Duty & Land Tax are shared 50:50 between seller and buyer
- £500k property + £3k fees + £30k stamp duty land tax (+ £600 GetGround sign-up fee)
- See Tax calculation (1)
- See Tax calculation (2); See Note (b)
- For further details see next page

# Post tax rental income during ownership period - workings

Post tax rental income during ownership period			
	Personal ownership	Company ownership with GetGround (sell shares)	Company ownership with GetGround (sell property)
Rental income	£20,000	£20,000	£20,000
GetGround subscription fee	£0	-£288	-£288
Running costs	-£4,000	-£4,000	-£4,000
Rental profit before mortgage interest	£16,000	£15,712	£15,712
Mortgage interest	-£10,500	-£10,500	-£10,500
Annual profit before tax	£5,500	£5,212	£5,212
Annual Income Tax	-£4,300	£0	£0
Annual Corporation Tax	£0	-£990	-£990
Annual profit / (loss) after tax during period of ownership	£1,200	£4,222	£4,222
Total profit / (loss) after tax during period of ownership	£6,000	£21,109	£21,109

#### Commentary

- Assumes 4% gross rental yield on purchase price, with no rental growth
- Assumes running costs of 20% of gross rent per annum
- £350k mortgage at 3% interest only
- See Tax calculation (3)
- See Tax calculation (4)
- Yearly post-tax rental income
- 5 years of post-tax rental income; See Note (c)

### Tax calculations

		Personal ownership	Company ownership with GetGround (sell shares)	Company ownership with GetGround (sell property)	Commentary
Tax calculation 1: Corporation Tax on sale of property					-
Sale proceeds net of costs		£0	£0	£569,442	- Sale proceeds post estate agent and lawyers fees
Purchase cost		£0	£0	-£533,600	
Chargeable gain		£0	£0	£35,842	
Corporation Tax at:	19.0%	£0	£0	£6,810	
Tax calculation 2: Capital Gains Tax on sale / liquidation Net sale proceeds		£569,442	£579,369	£569,442	
Less: Corporation Tax on sale of property		£0	£0	-£6,810	
Less: liquidator fees on liquidation		£0	£0	-£1,200	
Less: Net debt adjustment		£0	-£512,491	-£512,491	- See Note (d)
Base cost for Capital Gains Tax		-£533,000	-£100	-£100	- All property purchase costs in personal ownership is applicable; whereas
Chargeable gain		£36,442	£66,777	£48,841	GetGround company use is based on 100 shares each having nominal value of £1
88		255, 2	200,	210,012	GetGround company use is based on 100 shares each having nominal value of £1
Capital Gains Tax rate:		28.0%	20.0%	20.0%	- See Note (b)
Capital Gains Tax		£10,204	£13,355	£9,768	- See Note (b)
Tax calculation 3: Annual Income Tax					•
Net rental profit before finance costs		£16,000	£0	£0	
Income Tax at:	40.0%	£6,400	£0	£0	
Income Tax basic rate credit on mortgage interest at:	20.0%	-£2,100	£0	£0	- Under personal ownership, mortgage interest is not tax deductible and is
Total annual Income Tax on rent	20.070	£4,300	£0	£0	replaced with a basic rate credit, per the line below
Total annual meetile rax enrene		14,500			
Tax calculation 4: Annual Corporation Tax					
Profits chargeable to Corporation Tax		£0	£5,212	£5,212	- Rental income post running costs, GetGround subscription fee and mortgage
Corporation Tax at:	19.0%	£0	£990	£990	interest costs

### Notes (I/II)

#### (a) Deferred Tax on sale of shares

Property investment companies will incur a Corporation Tax charge in the event that they sell the property in the future for a value in excess of the purchase price. Commercially, it would be normal for the buyer of shares in the company to reduce the purchase price of the shares by the value of this tax charge based on the valuation of the property at the point that the shares are sold. The Deferred Tax amount is the change in value of the property at the point that shares are sold multiplied by the Corporation Tax rate. It only applies in the event of a sale of shares. This is worked out as follows:

	Company ownership with GetGround (sell shares)
Value of property at point of sale Selling costs to realise proceeds Original cost Change in value net of costs to realise sale	£579,637 -£10,195 -£533,600 £35,842
Corporation Tax rate: Deferred Tax provision	19.0% £6,810

#### (b) Capital Gains Tax on liquidation

Illustration assumes investor liquidates the company and seeks a distribution by way of dividend and the investor is not subject to tax on the dividend.

### Notes (II/II)

#### (c) Total profit / (loss) after tax during period of ownership

The net profit arising from the rental activity can be extracted from the company as either an owner loan repayment (tax free for the recipient) or a dividend. For UK residents a dividend would give rise to Income Tax of 32.5% for a higher rate taxpayer (assuming nil rate dividend band already utilised). For non-residents there would be no withholding tax on the payment of the dividend. If the funds are not distributed by way of a dividend then they will result in an increase in the capital value of the company by either increasing the cash or reducing the owner loan. In this illustration we have assumed that funds are retained in the company but it could be more tax efficient, depending on circumstances, to extract by way of a dividend.

#### (d) Net debt adjustment

This calculation is required to model the impact on the equity value in the company at the point of sale. On a debt free / cash free basis, the price paid for the shares would be adjusted for the value of net debt / cash in the company. Also, when establishing the return on the shares from a liquidation, the proceeds will be after repayment of debt leaving the remaining equity to be distributed to the shareholders. The net debt is calculated as follows:

	Company ownership with GetGround (sell shares)	Company ownership with GetGround (sell property)
Mortgage debt	£350,000	£350,000
Owner loan	£183,500	£183,500
Owner share capital	£100	£100
Accumulated (profits) / losses	-£21,109	-£21,109
Net debt in company at point of sale	£512,491	£512,491

### Appendix: Assumptions used in illustration\*

Individual investor is resident in England; Income and capital receipts taxed at Higher Rates applicable to England On liquidation of the company, proceeds distributed treated as a capital receipt

Property purchase price	£500,000
Mortgage amount (interest only mortgage)	£350,000
Mortgage LTV	70.0%
Mortgage interest cost	3.0%
Share capital subscription if buying via a company	£100
Transaction fees on purchase	£3,000
GetGround sign-up fee	£600
Gross rent, % of purchase price	4.0%
Total property running costs exc. mortgage interest p.a. (% of gross rent)	20.0%
GetGround subscription fee	£288
Number of years of assumed ownership	5.00
Annual house price inflation	3.0%
Property value at exit	£579,637
Estate agent fees on sale	1.5%
Liquidator fees on company liquidation	£1,200
Legal fees etc. on sale	£1,500
Income Tax rate - higher rate taxpayer (non dividend income)	40.0%
Income Tax rate - higher rate taxpayer (dividend income)	32.5%
Income Tax basic rate credit on mortgage interest	20.0%
Corporation Tax rate (based on announced rate from 1 April 2020)	19.0%
Capital Gains Tax rate - higher and additional rate taxpayer selling residential property	28.0%
Capital Gains Tax rate - higher and additional rate taxpayer selling shares in a property investment compan	20.0%
Stamp duty rate on share purchase	0.5%

<sup>\*</sup> This is not a comprehensive list of all assumptions used in the illustration but a list of the input assumptions used to model the calculations

#### **Important notice**

This Presentation is for information purposes only. Please read the following notice carefully in reading this Presentation issued by Terranova. Network Limited (hereinafter – "GetGround"), a limited company incorporated and existing under the laws of England and Wales. This notice applies to all persons who read this document.

The information contained in this Presentation is subject to change or update without notice and any person wishing to participate in the GetGround platform must ensure that they check the latest available version of the Presentation. GetGround does not have any responsibility to update or correct any of the information provided in this Executive Summary.

While every reasonable effort has been made to ensure the information contained in this Presentation is accurate and up-to-date, such material has not been verified by any third party. Certain statements contained herein represent the opinion of the members of the management team of GetGround and are based on certain assumptions and facts, any of which may change at any time. As a result, there can be no assurance that GetGround will implement one or more of the businesses or services set out in this Presentation.

Past or projected performance is not necessarily indicative of future results. Actual returns on unrealised investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, legal and contractual restrictions on transfer that may limit liquidity, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the valuations used in the prior performance data contained herein are based. Accordingly, actual returns may differ materially from the returns indicated herein.

The information set forth herein does not purport to be complete and is subject to change. Statements contained in this Presentation that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of the GetGround platform. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. Additionally, this Presentation contains "forward-looking statements." Actual events or results or the actual performance of the GetGround platform may differ materially from those reflected or contemplated in such forward-looking statements. Certain economic and market information contained herein has been obtained from published sources prepared by third parties and in certain cases has not been updated through the date hereof. GetGround nor their respective affiliates nor any of their respective employees or agents assume any responsibility for the accuracy or completeness of such information.

The information contained herein must be treated in a confidential manner and may not be reproduced, used or disclosed, in whole or in part, without the prior written consent of GetGround.

GetGround has not made any representation or warranty, express or implied, with respect to the fairness, correctness, accuracy, reasonableness or completeness of any of the information contained herein (including but not limited to information obtained from third parties), and expressly disclaims any responsibility or liability for any direct or consequential loss or damage of any kind whatsoever arising directly or indirectly from: (i) reliance on any information contained in this Presentation, (ii) any error, omission or inaccuracy in any such information or (iii) any action resulting therefrom.

This Presentation, as well as any subsequent solicitation related to any investment opportunity, does not constitute an offer or solicitation in any jurisdiction in which such an offer or solicitation is not authorised or in which the person making such an offer or solicitation is not qualified to do so or with respect to any person to whom it is unlawful to make an offer or solicitation. It is the responsibility of each investor (including an investor outside of the UK) to satisfy itself as to full compliance with the laws and regulations of the relevant jurisdiction and where in any doubt to seek appropriate legal advice.

Prior to investing through the GetGround platform, prospective investors should consult with their own investment, accounting, regulatory, tax and other advisors as to the consequences of investing in the GetGround platform.



For more information:
www.getground.co.uk
info@getground.co.uk

Supported by:





